The Ford and Fordson Association Annual General Meeting Saturday 13th November 2021 at 5.00 p.m. Cedric Ford Building, Newark Show Ground, LincoInshire

The Minutes

Twenty-three members attended the meeting, which took place in the Cedric Ford Building at Newark Show Ground during the weekend of the Vintage Tractor and Heritage Show.

Committee Members attending: Pat Pawsey, Rodney Gibson, Margaret and Derek Badham, Ken Bailey, Ian and Lin Prince, Peter Mitchem, Jane and Keith Broomhall.

Apologies for absence: President Nick Battelle, Website Manager Graeme Clark and Committee members Roy Cowgill, Luke Burgess and Peter Godwin.

Welcome by the Chairman

Welcome:

Good evening, a very warm welcome to you all and thank you for attending the Ford & Fordson Annual General Meeting. This has been a difficult period for everyone and tragic for some but let us hope that 'Normality' in some form will soon return. This meeting should have taken place at Tractor World in February, but we all know why that didn't happen.

This was the earliest practical date and event at which to hold our delayed AGM. It is interesting to see members response, to the change of venue, of course many members who attend Tractor World also come to Newark.

There is a lot to cover this evening and so I will now hand the proceedings over to Jane Broomhall our very efficient secretary and treasurer.

Minutes of the previous AGM held on Sunday 23rd February 2020 at Malvern were distributed ahead of the meeting and the Secretary provided a summary of the content. Acceptance of the Minutes as a true record of the meeting, proposed by Stuart Bailey seconded by Ken Bailey and signed by the Chairman.

Matters Arising from the Minutes:

There were no matters arising.

Committee and Election of Officers

Committee members whose office expired in 2021 were advised as Patrick Pawsey - Chairman, Jane Broomhall – Secretary/Treasurer, Keith Broomhall – Membership Secretary and Graeme Clark – Website Manager. Each had expressed their willingness to remain in office for a further three years and the appointments were proposed by Phil Gibson, seconded by Ian Prince and confirmed by all attendees of the AGM.

Chairman's Report – Patrick Pawsey

There is little to report on show events since the AGM in 2020 as there have been very few and I have no intention of dwelling on the recent past which has not been an easy time for anyone.

Of course, our Club has adapted to the changing circumstances, I'm sure you will agree successfully, but much of this will be covered by Jane, our treasurer in her report which follows, so I will leave that to her.

The committee has held zoom meetings during the year, but they are not the same as those traditionally held face to face but the best that could be achieved.

I want to address the timing and venue for the next Annual General Meeting and will welcome your views once we reach 'Any other Business' on the agenda.

The FFA constitution was last amended in 2017 and calls for an Annual General Meeting but specifies neither place nor time for holding it. However, it was decided at the AGM in 2016 that future meetings would be held at Spring Tractor World.

Tractor World 2022 is now scheduled for late May and is planned to be an outdoor event. We do not, as yet, know the extent of facilities or the area to be allocated to us, leaving many unknown variables. The Wye Halls will be used but the large link marquee will not be re-erected. Inside space will be restrictive because of social distancing requirements and hence all the Club's exhibits could not be housed inside and the grass area behind the halls is not available for use. The committee have discussed this and whilst we can anticipate better weather in May, we think we will need to hire a marquee.

With this in mind, and recognising that it would be only 6 months from now until May 2022, we feel it would be better delaying our next AGM until May 2023. This will make planning more straightforward and would enable us to see how the new show layout works in practice.

In practical terms the accounts for the current year 1st January to 31st December 2021 will be placed on the web site for presentation at the following AGM just as the current years' have been. We are not proposing to alter the accounting period and the only significant difference would be extending for 6 months the periods of office for those committee members due to stand for re-election under the three-year rule.

We would welcome your views later in the meeting.

Our excellent relationship with Kelsey continues and I do find Chris Graham more approachable than some previous editors. Although the magazine's size was reduced due to newsagent closures during lockdown unlike some titles it was not axed and is now back to size. The number of Club pages in the magazine has been increased (they currently stand at 8, we only had 1 when I started) and are now much more interesting.

This is because at long last members have started to contribute stories and photos. My thanks to all who have made contributions and do please keep them coming in. In particular my thanks to Andrew Green, a regular contributor and, especially, to our oversees Canadian and European representatives.

It is my pleasure also to thank all your committee members and many helpers for the sterling work they have put in over the last year and a half, in particular I would single out Jane who has worked on your behalf tirelessly thought this period, I cannot overstate her contribution to the Clubs success. As in any other organisation much goes on behind the scenes that is unseen but is essential to the smooth running of any organisation. In fact, the more effortless an event appears to be is invariably in inverse proportion to the amount of preparation beforehand.

Thank you.

Secretary/Treasurer's Report – Jane Broomhall

The accounts cover the calendar year 2020.

They have been audited by a chartered accountant at no cost to the Association and, as previously advised, any cheque transactions require two signatories.

Public Liability Insurance is in place for £5,000,000 and we continue as members of the Federation of British Historic Vehicle Club. This body keeps Associations like the FFA in touch with all the relevant regulations.

Income

Our main income comes from subscriptions and merchandise sales.

As at the distribution of Issue 101 of the magazine (December 2020) we had 906 members split between 868 UK members who pay \pounds 20 per year and 38 overseas members who pay \pounds 30/ \pounds 33, depending, if they are in Europe or further afield.

We pay Kelsey £2 per magazine for UK members and £3 per magazine for Overseas members. These sums are paid to Kelsey on a magazine, by magazine basis. Late requests for copies are charged at £2.50/£3.50 respectively.

There was an increase of 100 members during the year.

In addition, we have 30 member-only subscriptions at £8 per year.

Payment via direct debit continues to be popular and some 200 members make payment in this way. GoCardless provide this service for a 1% + VAT fee. It makes payment easier, and members don't have to remember when their subscription is due, albeit I remind them in any case.

[We now have a card facility via Worldpay though due to WiFi issues this has not been available at Newark].

Membership subscriptions totaled £18,700.24 during the year, versus £16,911.63 in 2019. An encouraging increase.

Merchandise sales for the year totaled £5,163.38 and were much reduced because of the lack of shows but continued through mail order, particularly at Christmas.

Sponsorship income relates to companies advertising on our website (£348.84). Our sponsors include Old 20 Parts, Railswood, Silver Fox and Anglo Agri-parts

Fundraising of £955.09 relates to monies donated for the provision of teas, coffee etc. at shows.

Expenditure

Subscription transfers totaled £10,757.00 (£9.803.00 in 2019) and relate to the monies paid to Kelsey for distribution of the Ford and Fordson Tractors Magazine. Higher because of our increased membership.

Merchandise costs for purchases of the range of FFA clothing and accessories, totaled £3,715.48 compared to £7,320.18 in 2019. A direct result of reduced sales.

Exhibition/AGM costs reduced in 2020 to £1,636.43 compared to £5,987 in 2019 and relate to room hire at Malvern and purchase of a marquee canopy and banners.

Trophies/Plaques/Giveaways at £815.08 compared to £3,849.74. Costs relate to exhibitor magnets, FFA stickers and awards for Malvern.

Stationery and postage costs were £1,789.65 compared to £1,626.90 in 2019 and reflect the increased correspondence with additional members and cost of postage.

Insurance costs relate to our general insurance and membership of the Federation of British Historic Vehicle Club. £407.91 and £373.91 respectively. These costs are similar each year.

Summary

Our income exceeded our expenditure by £5,671.91 compared to an excess of expenditure of £573.41 in 2019

The balance at the bank on 31^{st} December totaled **£24,380.30** compared to **£18,708.39** in 2019 and the merchandise stock in hand totaled **£7,230.00** some **£2,000** lower than in 2019.

The Future

Our priorities in 2020 were to

continue the increase in membership numbers

continue the monitoring of merchandise stock to maintain at an acceptable level.

Continue to extend our number of Representatives to provide a better coverage both home and abroad.

All of our outside activities ceased immediately following Malvern 2020 due to Covid-19 but our membership numbers increased during the year and the level of merchandise stock reduced because of lower purchasers.

Our Representatives were, like everyone, frustrated with the situation we found ourselves in, but continued to provide support with articles for our pages within Ford and Fordson Tractors.

Whilst not reporting on 2021 it would be remiss of me not to mention our continued growth in membership and the addition of three Representatives – Ian West in Canada, John Maiden in Dorset and, most recently, Paul Hudson in Yorkshire.

Any Questions?

Thank you.

Any Other Business

Following the earlier proposal that the AGM for 2021 should be delayed until Malvern 2023, because of the short period of time if it was held in 2022, this was approved by the meeting.

It was suggested that a marquee may be needed for Malvern 2022, recognizing the reduced availability of space within the Halls and the desire to have the Club's stand located in one outside area. It was agreed that a marquee is a better representation of the Club and that as funds are available this should be considered.

The meeting closed at 5.30 p.m.



FORD AND FORDSON ASSOCIATION INCOME AND EXPENDITURE ACCOUNT 1 January 2020 to 31 December 2020

Income

| Sponsorship | 348.84 | |
|---|-----------|-----------|
| Membership Subscriptions | 18,700.24 | |
| Merchandise Sales, inc. postage | 5,163.38 | |
| Fundraising | 955.09 | |
| Total | | 25,167.55 |
| Expenditure | | |
| Subscription Transfer | 10,757.18 | |
| Merchandise Purchases | 3,715.48 | |
| Exhibitions/AGM | 1,636.43 | |
| Trophies/Plaques/Giveaways | 815.08 | |
| Stationery/Postage incl. merchandise postage | 1,789.65 | |
| Insurance | 781.82 | |
| | | |
| Total | | 19,495.64 |
| Excess of Income over Expenditure | | 5,671.91 |
| Balance Brought Forward from 31 December 2019 | | 18,708.39 |
| Balance at Bank as at 31 December 2020 | | 24,380.30 |
| Merchandise stock in hand | | 7,230.00 |
| | | |

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